



**Executive
Vice
President**

Em Johnson Interest Real Estate Development

Robert E. Agus

Mr. Agus is an Executive Vice President of EJI, and a founding Board Member. In this role, Mr. Agus advises the President of EJI on strategic directions for the company, and provides underwriting and project evaluation on a regular basis. Mr. Agus also assists the President of EJI in managing strategic relationships with investors and lenders on EJI projects.

Mr. Agus has had extensive and varied experience over the past 38 years in the private, public and community sectors as a developer, a consultant, an attorney and an executive. Much of his professional experience has been directed toward the creative solution of societal problems, principally in the areas of urban development, affordable housing, and citizen and community empowerment. He has been involved in the development and preservation of thousands of units of affordable housing serving families, the elderly, special needs and disadvantaged and under served individuals. Mr. Agus is also skilled in putting together creative financing and ownership structures that involve public/private/community partnerships that meet the needs of the different partners.

Through his own company, Mr. Agus has been involved as developer and development consultant in a number of innovative projects including: use of historic tax credits and private investment dollars to redevelop two buildings into graduate family housing for international students; preservation and renovation of housing to better serve lower income and homeless families in transition; development of market rate housing in Baltimore's Inner Harbor neighborhoods; development of senior independent condominiums serving senior gays and lesbians; development of faculty and graduate housing and other facilities for several colleges and universities and museums.

He has assisted for profit and not for profit developers to successfully undertake community revitalization and affordable housing projects in several cities. In this role, he has been an adviser and consultant on mixed use and mixed income projects that have made use of a variety of funding sources, including the use of New Markets Tax Credits, Historic Tax Credits, the Low Income Housing Tax Credits and tax exempt bonds.

Mr. Agus has also been a senior staff person for several companies. At Manekin Development Associates he was responsible for two waterfront development projects which required securing government approvals for ambitious uses of the waterfront sites, including housing over piers. At the National Center for Urban Ethnic Affairs he led a multi-disciplined team in providing technical assistance to a large number of community and neighborhood based development entities working on projects of neighborhood revitalization and development of affordable housing. At the National Cooperative Bank Development Corporation, he led his team to provide technical assistance and to serve as co-developer on projects that created affordable assisted living, for sale and rental senior housing, cooperatives for lower income families and seniors and the design of comprehensive campuses serving the needs of seniors.

Mr. Agus has also been involved, over the past three decades, in the review and design of public policies and programs that have had substantial impact. For example, he authored a section of the official United States position on issues affecting both the physical environment and urban development from the perspective of social justice. He was Director of the United States Holocaust Memorial Council and responsible for securing the site upon which the Museum was built. He co-founded and led the National Housing Trust which promoted policies to preserve affordable housing and to facilitate its development and in that role helped to design the Low Income Tax Credit program. He led the effort to allow the refinancing of Section 202 senior housing projects so that new funding is made available to renovate and develop hundreds of new units serving very low income seniors.

Currently he is engaged in the preservation through refinancing and renovation of a large affordable housing property in DC; in the purchase and renovation of a neighborhood affordable housing property; in the development planning for a non profit that operates several transitional housing properties; in the refinancing and renovation of Section 202 properties owned by a large national non profit; and, in conjunction with Em Johnson Interest, in the development and financing of a large mixed use project in San Diego and the replacement of a public housing project in San Francisco by housing for very low income families and market rate housing. Mr. Agus has a BA from John Hopkins University, and a JD from the Yale Law School.

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